**The Insurance Institutes of Scotland**

Career Crafting: Playbook   
*Create the career you want – through continuous professional development.*

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| **Applicant Information** | |
| **First name:** |  |
| **Surname:** |  |
| **Local institute name:** |  |
| **CII PIN number:** |  |
| **Mobile:** |  |
| **Email:** |  |
| **Why do you feel that you would benefit from being part of this pilot program?** |  |
| **Why do you want to progress your career in insurance or financial services?** |  |
| **What have you been doing to progress your learning over the last 18 months?** |  |