

MANAGING YOUR DEVELOPMENT

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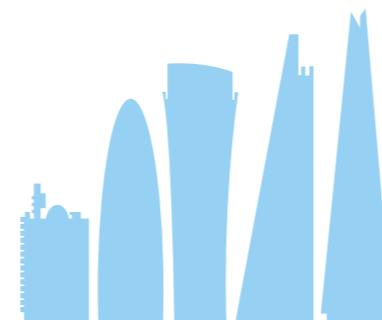


**EMPOWER
DEVELOPMENT**

70:20:10

Development Need	Education 10%	Exposure 20%	Experience 70%	Support needed
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What can you focus on whilst working from home?



Video Learning

[Powerful Personal Branding](#), Ann Bastianelli (2017)

[Own your Personal Brand](#), Jenni Flinders (2017)

[The Chimp Paradox](#): Mind Management Tool for Happiness and Success, Steve Peters, Improvement Psychology, (2017)

[How to Win Friends and Influence People](#) by Dale Carnegie, Animated Book Review, Achieving Concepts, (2015)

ACII Support

[Your ACII Journey](#), Empower Development (2020)

[Completing your FCII](#), Empower Development (2020)

Facebook: [CII Study Group | Empower Development](#)

Books

[How to Win Friends and Influence People](#), Dale Carnegie (1936)

[Seven Habits of Highly Effective People](#), Stephen Covey (1984)

[Chimp Paradox](#), Prof Steve Peters, (2012)

[What Every BODY is Saying](#), Joe Navarro & Martin Karlins, (2009)

[Inside Knowledge](#), Alison Temperley. (2017)

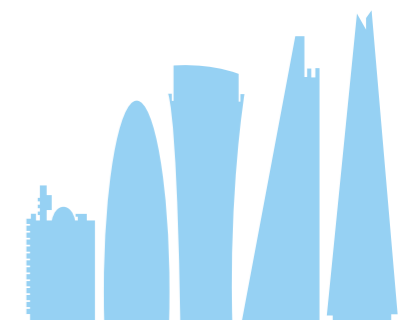
Podcasts

- HBR Ideacast
- The Career Farm, Jane Barrett
- The ISC Podcast

Additional Resources

[Open University Free Courses](#)

[The blinkist](#)



Developing Insurance Professionals

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